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Workforce Modelling Overview

Dan Flemming - 9 June 2010

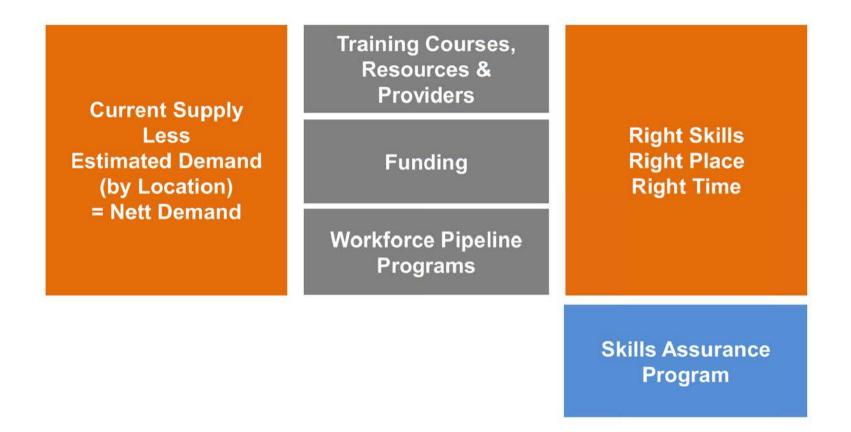


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Workforce Development Roadmap





Forecast Demand

- 16,000 18,000 jobs at peak (based on Telstra deal)
- 40 core jobs identified using the Australian and New Zealand Standard Classification of Occupations (ANZSCO) codes.
 - · 28 jobs primarily engaged in the construction of the NBN
 - 5 "Priority Jobs" account for 80% of the forecast workforce demand for fibre construction

	Current supply	rent supply Peak requirement	
Labourers	39,300	5,500	
Earthmoving Plant Operator	noving Plant Operator 21,100 2,300		
Road Traffic Controllers	N/A	900	
Cabler	3,100*	3,000	
Telecommunications Linesworker	3,100	1,100	

* Under-reported occupation. Many of the 60,000 ACMA registered cablers could perform this work



Executive Summary - Workforce Development Model V3.0

We have a number of key observations we would like to share with you:

 Modelling is based on roll out schedule (v3.14 lite) – it would have presented significant challenges from a workforce resourcing perspective

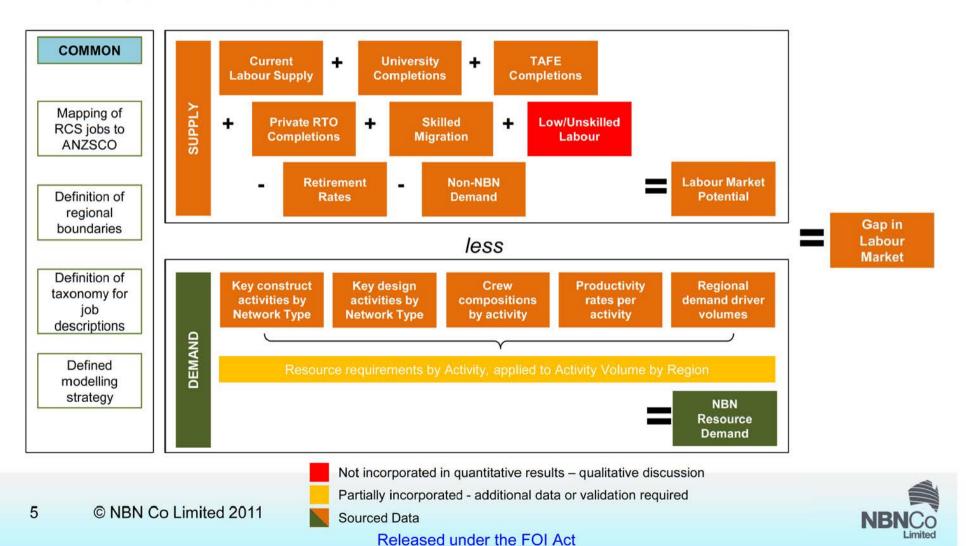
Out of scope of application - As agreed by applicant

- First release sites productivity is lower than modelled productivity
- Business case productivity offsets wage increases over and above inflation (2.5%)



Modelling Structure

The diagram below provides an overview of the modelling methodology used to estimate the Demand and Supply of jobs required to deliver the NBN.



Premises	Lead-Ins	and the	Distribution Network	Transit Network	
	Lead-in (L) Property Line	derground Aerial Bution Point Fibre Network	(Phone Protocol Proto		
Optical Network Terminal (ONT)	E Lead-In Loca	Prit Prit Pit Pit Pit Work	Manholes	I	
Provines (P)	Land-in (LI)	Local Network (LN)	Distribution Network (DN)	Traivall Merwook (TN)	
ISTALL NTUs Both SDUs & MDUs) x Cabler (Data & ele-communications)	INSTALL A ERIAL POWER LEAD INS 2 x Electrical lineworkers	AERIAL POWER – CONSTRUCTION 2 x Electrical Lineworkers 1 x Truck Driver 1 x Trades Assistant	SPLICE & TEST 1 x Cable Joiner 1 x Trades Assistant TRAFFIC MANAGEMENT (50% of time) 2 x Road Traffic Controllers	RURAL PLOUGH TRANSIT CREW 2 x Telecommunications Lineworkers 2 x Labourers 1 x Earthmoving Plant Operator 2 x Bulldozer operator	
Nulti Dwelling Units	INSTALL AERIAL COMMS LEAD INS 2 x Tele-communications Lineworkers	AERIAL COMMS - CONSTRUCTION 2 x Telecommunications Lineworkers 1 x Truck Driver 1 x Labourer	SPLICE & TEST 1 x Cable Joiner 1 x Trades Assistant TRAFFIC MANAGEMENT (50% of time) 2 x Road Traffic Controllers	PIT INSTALLATION CREW (as req.) 1 x Telcommunications Lineworker 1 x Labourer BORING CREW (as req.)	
Linesworker 1 x Labourer 1 x Earthmoving Plant Operator (50%) 1 x Labourer (50%) LEAD IN (Aerial) 2 x Telecomms Lineworkers CABLE & PCD INSTALL Small MDUs 1 x Cabler (Data & Tele-communications) 1 x Labourer Medium – Crew x 2 Larae – Crew x 3 FDA – Crew x 4 FIRE PROOFING 1 x Fire Proofing Specialist	INSTALL UNDERGROUND LEAD INS - NEW 1 x Tele-communications linesworker EARTHWORKS (50% of time) 1 x Earthmoving Plant Operator 1 x Labourer	UNDER PIT INSTALLATION CREW (as req.) 1 x Telcommunications Lineworker 1 x Labourer BORING CREW 1 x Driller 2 x Labourers TRENCHING CREW 1 x Earthmoving Plant Operator 2 x Labourer	GROUND - NEW INSTALL CABLE CREW: 1 x Crane, Hoist, Lift Operator 1 x Labourer SPLICE & TEST 2 x Cable Joiner TRAFFIC MANAGEMENT (50% of time) 2 x Road Traffic Controllers	1 × Driller 2 × Labourers TRENCHING CREW (as req.) 1 × Earthmoving Plant Operator 2 × Labourer SPLICE & TEST 2 × Cable Joiner	
	INSTALL UNDERGROUND LEAD INS - EXISTING 1 x Tele-communications linesworker EARTHWORKS (25% of time) 1 x Earthmoving Plant Operator 1 x Labourer	UNDERGE PIT INSTALLATION CREW (as req.) 1 x Telcommunications Lineworker 1 x Labourer BORING CREW (25% of time) 1 x Driller 2 x Labourers TRENCHING CREW (25% of time) 1 x Earthmoving Plant Operator 2 x Labourer	ROUND - EXISTING INSTALL CABLE CREW: 1 × Crane, Hoist, Lift Operator 1 × Labourer SPLICE & TEST 2 × Cable Joiner TRAFFIC MANAGEMENT (25% of time) 2 × Road Traffic Controllers		

Tasks and crew compositions for NBN construction (excludes Design)



61 Workforce Demand Drivers (excluded productivity)

Premises

Premises (GNAF)
MDU Blocks Small
MDU Blocks Med
MDU Blocks Large
MDU Blocks FDA
Satellite Premises

Network Components

New Building Mounted Shared Network Distance Wireless Premises Transit # Pits **#FSAMs Transit # Splices** Transit Network Distance **#FSAs** # Satellite Gateway # MDU Blocks # New Wireless Base Station # MDU Premises # Existing Wireless Base **# NTU Premises** Station **Distribution # Pits** # New Microwave Hop **Distribution # Splices** # Existing Microwave Hop **Distribution Network** # MW Tower for FAN Distance # Small POI Local # Pits # Medium POI Local # Splices # Large POI Local Network Distance Aerial # Small FAN # DWDM for Small FAN Local Network Distance UG # Medium FAN Shared # pits # Large FAN Shared # Splices # DWDM for Medium FAN # DWDM for Large FAN

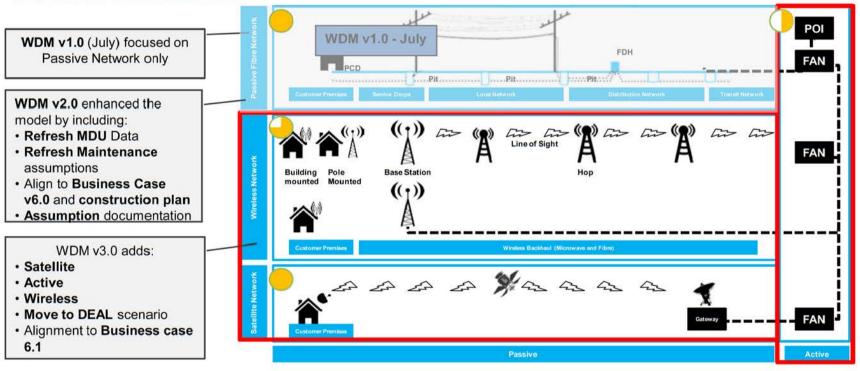
Unforeseen Faults

Faults in Premises # Faults DUG Small # Faults DUG Average # Faults DUG Large # Faults Shared Small # Faults Shared Average # Faults Shared Large # Faults Transit Small # Faults Transit Average # Faults Transit Large # Faults LAC Small # Faults LAC Average # Faults LAC Large # Faults LAP Small # Faults LAP Average # Faults LAP Large # Faults LUG Small # Faults LUG Average # Faults LUG Large # Faults Satellite Premises



WDM v3.0 Overview

WDM 3.0 encompasses the remainder of the workforce required tor field construction of the fibre, satellite and wireless network.



Key **scenarios** have been identified to answer specific questions asked to date. These include addition of a 6 day working week, networks section volume changes, greatest activity by network section.

First Release Site Validation has now been received from contractors in the first release sites at Willunga, Armidale and Brunswick. Initial comparisons included in this summary.



Early insights from WDM v3.0

Interim insights have been identified for First Release Site productivity and crew composition comparison, Wireless, Satellite and MDU data refresh.

Version 3.04 (I						
Data: Dec 2013 Constr	ive Fibre Design, uct and Maintain unplanned)	Satellite	Wireless	Active	TOTAL	+ 15% inefficiency
Peak Baseline (Deal scenario)	f scope of applicatio	n - As agreed by	applicant			
nsights						
First Release Sit	es 🎁 MD	Us	(()) Wireless		Satel	llite
 Armidale, Willunga and Minnamurra provided crew and productivity feedback Significant variation in productivity in responses and from tha modelled (Local, Distribution, Transit) Crew compositions generally added low skilled labour Further validation to occur as ramp up 	within MDL • Approx 25% workforce result of MI installation • SignificantI	I's 6 of demand is a DU fibre y increase its for Cabler	 Installation at ap 150,000 premise likely to drive the part of workforce demand, howeve leverage satellite workforce Base station and tower construct adds moderate F 	most r can d hop ion	VSat installat customer pre form the mos workforce Installation of likely to be pre teams from of Australia	emises will at part of the f gateways erformed by

Note: 15% inefficiencies added to total workforce in line with business case

Version 3.04 (Input v25)

Skills Assurance



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Executive Summary - Skills Assurance

To mitigate business and safety risks, a robust and targeted solution that will ensure the contracted workforce is suitably skilled and qualified to perform their work is required

Key challenges:

- 1. Contractor skills assurance variation First release site audits demonstrate that contractors are at various stages of maturity for skills assurance
- 2. Principal and sub-contractor validation Visibility and assurance of entire workforce is critical both at principal and sub-contractor levels which is where most of the risk exists
- 3. Network rollout and ramp-up Workforce modelling indicates that there is a rapid and large scale workforce ramp up
- 4. Complex regulatory environment Ability to align with varying State requirements
- Non-forecasted financial investment Implementing the right solution at the right time to capture return on investment



Skills Assurance

Skills Assurance Catalogue & Checklist

Regulated Skills

 Licence or qualification that is required by Federal or State law or regulation, underpinned by National OHS Codes of Practice

Required Skills

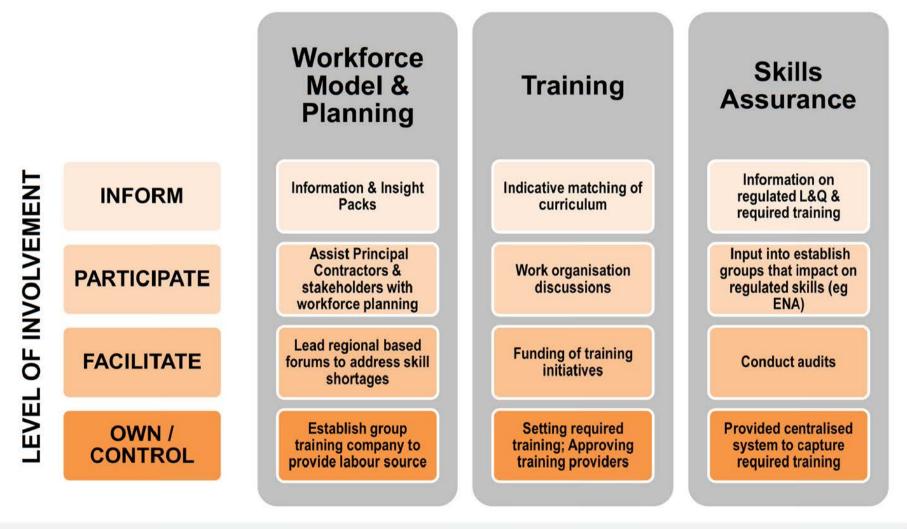
- Training required by:
 - NBN Co (eg; NBN Safety & Awareness)
 - Asset Owner (eg; Railcorp RISI card)

REGULATED SKILLS

- Asbestos Removal
- Backhoe Operation
- Construction Industry White Card (CIW)
- Dozer Operation
- Electrical Linesworker (ESI Passport)
- Elevated Work Platform
- EME Awareness
- Excavator Operation
- Front End Loader Operation
- Grader Operation
- HRW Crane & Hoist
- HRW Forklift
- HRW Pressure Equipment Operation
- HRW Rigging
- HRW Scaffolding
- Motor Vehicle Licence
- Heavy Vehicle Licence
- Ladder Handling
- Road Traffic Control
- Road Traffic Planning
- Skid Steer Loader Operation
- Telescopic Handler Operation
- Working at heights (>2m)
- Working in confined spaces



Levels of Involvement



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Back Up



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